

Trendlines Medical Singapore operates through investing in, incubates, and provides a range of critical services to nurture and support Singapore-based entrepreneurs and start-up companies in the medical device sector from development to commercialization in the global market.

We are looking for **Technical Business Development Manager** to join our portfolios group located in Singapore. More about us and our portfolios: <https://www.trendlines.com/business-units/medical-singapore/>

Roles & Responsibilities:

- Scout for new business opportunities relating to medical device development
- To build close relationship with the medical professionals
- Provide technical & business advise to clients with support from engineering resources on their medical products
- Work alongside with the engineering resource to develop innovative solutions to address unmet needs for clients
- Develop and maintain business relationships with clients

Skills & Qualifications:

- Experience in business development in **medical device** industry in Asia
- Technical background, and experience in medical device will be advantages
- Able to work independently
- Knowledge and adherence to applicable regulatory requirements (e.g., ISO 13485)
- Excellent communication/negotiation skills
- Strong networking in the medical industry

Interested applicants, please send CV to: hr_sgp@trendlines.com