

Sales Consultant/Business Development Consultant

Synergix Technologies Pte Ltd

Job Highlights

- Attractive remuneration & benefits package
- Ongoing training & learning
- Positive working environment

Job Description

Responsibilities:

- Increase company's revenue and presence in the Singapore Enterprise Resources Planning Software (ERP) market through acquisition of new accounts
- Generate and respond to sales leads' request for ERP software demo
- Setup meeting and make effective ERP system presentation with existing and potential prospects
- Respond to quotation requests and assist with business and grant proposals
- Independent in monitoring your sales pipeline and be able to executive effective sales analysis and strategy in winning accounts.
- Meet sales targets and sales performance KPI's as agreed with you and management
- Update inhouse CRM system for sales reporting

Qualifications:

- Min 3 years working experience in hunting for new sales OR in industries like construction, engineering, manufacturing, trading & distribution.
- Have a passion in sales
- Entry level candidates are welcome to apply
- Remuneration will be commensurate accordingly to the years of experience in sales and in relevant industry.

Additional Information

Career Level

- Senior Executive

Years of Experience

- 3 years

Job Specializations

- Sales/Marketing, Sales - Corporate

Qualification

- Professional Certificate/NiTEC, Diploma, Advanced/Higher/Graduate Diploma, Bachelor's Degree, Post Graduate Diploma, Professional Degree

Interested applicants, please send CV to Luo Sin (hadmin@synergixtech.com).