

SG Diagnostics Pte Ltd

Job Description

Designation	Sales Executive		
Department	Sales	Reporting Officer	Sales Manager
Duties and Responsibilities	<ol style="list-style-type: none">1. Work together with the Sales and Marketing team to promote and sell company's products such as diabetes, cholesterol and glucose test kits to healthcare facilities including hospitals, clinics, nursing homes and laboratories.2. Develop a deep understanding of the company's products and prepare inspiring proposal and presentation to effectively highlight product features, benefits and value proposition to clients.3. Initiate sales processes by prospecting, scheduling appointment, developing proposal, conducting presentation and closing sales.4. Provide good customer service; address client inquiries and resolve issues promptly to ensure optimal customer satisfaction.5. Monitor and report on market trends, especially on competitors' sales and marketing strategies.6. Participate in exhibitions, road shows and marketing events.		
Qualifications and Technical Skills	<ol style="list-style-type: none">1. Minimum a Diploma2. Strong co-ordination, follow-up and time management		
Work Experience	<ol style="list-style-type: none">1. Fresh graduates are welcome2. Able to work independently as well as part of a team.3. Self-motivated, determined and results driven.		
Soft Skills	<ol style="list-style-type: none">1. Approachable and dynamic personality2. Good persuasion, communication and interpersonal skills		