

RIGAKU ASIA PACIFIC PTE LTD

Position Title: Application Specialist, Commercial Division

Location: based in Singapore

Job Summary

Reporting to Regional Sales Manager, this position will be focused on the development and improvements of Rigaku's X-ray analytical techniques, and responsible for supporting both pre-sales and post-sale customer support and trainings across the Asia Pacific region.

This position is expected to work closely with Commercial, Customer Support, and COE teams to implement regional growth strategy while improving overall customer experience.

Primary Responsibilities:

- Liaise with Commercial team to conduct product demonstrations, technical seminars, user trainings and application support to customers and channel partners
- Perform customer samples evaluations, facilitate application feasibility reports, in collaboration with reference sites
- Provide application support and method development guidance to existing users
- Create supporting materials for relevant commercial events
- Establish regional users' network to foster technical collaborations
- Ad-hoc tasks, as assigned by management

Education/Experience

- Bachelor's or Master's Degree in Engineering or related discipline
- >3 years relevant experience in applications role in analytical instruments industry
- Prior experience working with X-ray-based analysers is a plus
- Fluent in written and spoken English (other Asian languages is a plus)
- Proficient in MS Suite (Word, Excel, PowerPoint)
- Customer centric and business savvy
- Ability to undertake and complete multiple tasks, operate with high degree of flexibility
- Creative problem-solver
- Clear, effective communicator